

Service Overview · 2026

HAYASHI TECHNOLOGY SOLUTIONS

IT that performs like an in-house department.

Managed services, infrastructure, security, voice, cloud, and AI — delivered by a team built for mid-market organizations that need their technology to work, all the time.

Headquartered in

Rocklin, California

Serving Sacramento & Northern California

Get in touch

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Online

www.hts-i.com

[Schedule a consultation](#)

Who We Are

Hayashi Technology Solutions is a Rocklin-based managed services provider supporting mid-market organizations across Sacramento and Northern California. We exist to give companies the same quality of IT, security, and infrastructure that the largest enterprises take for granted — without the cost or complexity of building it in-house.

Our work is grounded in three commitments: **do the boring things well** (patching, backups, monitoring, documentation), **be straight with our clients** (no vendor pitches, no fear marketing, no shiny demos), and **show up when it matters** (24/7 response, real humans, a defined escalation path).

How We Engage

- **Assess** — we map your current environment, document the gaps, and benchmark against best practice
- **Plan** — findings are prioritized by real risk and business impact, with clear cost and effort before work begins
- **Implement** — remediation, rollouts, and platform standardization, on a defined timeline
- **Operate** — ongoing monitoring, patching, backups, and end-user support against a documented SLA
- **Review** — quarterly business reviews keep technology aligned with where your business is going
- **Improve** — we proactively bring forward the next investments worth making

Our Services

MANAGED IT

Managed IT That Performs Like an In-House Department

Outsource the day-to-day operations of your technology to a team that owns the outcome. Patching, monitoring, end-user support, vendor management, and a defined SLA so you always know what to expect.

- 24/7 monitoring of servers, workstations, and network infrastructure
- End-user help desk with documented response and resolution targets
- Patch management and proactive maintenance windows
- Microsoft 365 administration and license optimization
- Vendor coordination for ISPs, telco, line-of-business apps
- Quarterly business reviews and budget planning

VOIP & UNIFIED COMMUNICATIONS

Modern Business Communications, Without the Legacy Phone Bill

Cloud-based voice, video, messaging, and mobile on one platform — replacing aging PBX hardware with a system your team can use from anywhere.

- HD voice with auto-attendant, call queues, and IVR
- Video conferencing and screen sharing built in
- SMS, team chat, and presence on desktop and mobile
- E911 compliance and call recording where required
- Direct integration with Microsoft Teams and CRM platforms
- Number porting, fax replacement, and analog device support

INFRASTRUCTURE AS A SERVICE

Servers, Storage, and Networks — Owned by Us, Operated for You

Production-grade infrastructure delivered as a service. Predictable monthly cost, current generation hardware, and the operational discipline to keep it running.

- Compute, storage, and virtualization in carrier-grade facilities
- Redundant network and power, with documented failover
- Backup, replication, and disaster recovery as a standard
- Right-sized to your workload, scalable as you grow
- No capital expense, no hardware refresh cycle
- Monitored, patched, and managed by our team

CYBERSECURITY

Layered, Documented, and Insurable Security

A program that combines the controls cyber-insurance carriers expect with the monitoring and response capability mid-market companies rarely build on their own.

- Endpoint detection and response (EDR) on every device
- Email security, anti-phishing, and impersonation protection
- Multi-factor authentication and Microsoft 365 / Entra ID hardening
- Vulnerability scanning and prioritized patch remediation
- Security awareness training and simulated phishing
- 24/7 monitoring with a defined, practiced incident response plan
- Documentation aligned to recognized frameworks and insurer questionnaires

CLOUD SERVICES

Microsoft 365, Azure, AWS — Adopted Deliberately

Cloud migrations and operations that prioritize security, cost discipline, and governance over speed of deployment.

- Microsoft 365 tenant design, hardening, and ongoing administration
- Azure and AWS architecture, deployment, and cost management
- Cloud backup and immutable storage strategies
- Identity, conditional access, and zero-trust foundations
- Workload migration: file shares, line-of-business apps, virtual desktops
- Right-sizing and reserved-instance optimization to control spend

AI SERVICES

Practical AI Adoption, Not Hype

Microsoft Copilot rollouts, AI-powered security monitoring, and intelligent automation — deployed deliberately, with governance and measurable ROI from day one.

- Microsoft Copilot for M365 — planning, prerequisites, training, and governance
- AI-powered security monitoring and behavior analytics
- Intelligent help desk automation and assisted ticketing
- AI Readiness Assessment with phased roadmap and cost estimates
- AI infrastructure and cloud (Azure OpenAI, AWS Bedrock)
- Sensitivity labeling and data governance before any rollout

Ready to See What This Could Look Like for Your Business?

Schedule a no-pressure consultation. We will review your current environment, identify the highest-value places to start, and give you a clear, honest recommendation — even if that recommendation is "stay where you are."

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